



United States Department of Transportation
Office of Small and Disadvantaged Business Utilization
Northwest Small Business Transportation Resource Center



**Surety & Fidelity Association of America,
United States Department of Transportation and
Northwest Small Business Transportation Resource Center Present the;**



BONDING EDUCATION PROGRAM

When: First Class October 13th, 2011
Where: Tentative WSDOT Shoreline Office

Program Objectives:

The US Department of Transportation Bonding Education Program (BEP) is a partnership with the Surety and Fidelity Association of America to help small businesses become bond ready. The BEP consists of a comprehensive set of all-inclusive workshops designed to address what businesses need to do to become bond-ready, as well as one-on-one sessions with local surety bonding professionals to help in assembling the materials necessary for a complete bond application. This program is tailored to businesses competing for transportation related contracts.

The target audience for this program includes small and emerging contractors in the transportation field. However, the program is open to all contractors seeking to increase their business capacity; looking to better effectively run their operation; and/or build contracts within the transportation industry. Space is limited and a completed registration form is required.

Weekly Class Schedule

6:00-6:30 p.m. Presentations by Project Owners, Prime Contractors, Resource Agencies and Other Entities
6:30-8:30 p.m. Classroom Instruction
8:30-9:00 p.m. Q&A and Networking

Date	Course	Instructor
10/13/11	Bonding Education Program Kick-Off and Orientation by SFAA	Small Business Association, National Association of Surety Bond Producers, US DOT
	Business Planning and Management for Construction	SBDC
10/19/11	Construction Accounting and Financial Management	Eldon Carlson, Principal; Merrill Carlson & Co PLLC - Eldon R Carlson CPA
10/26/11	Banking and Financing for Construction	Tom Chang, NW SVP East West Bank
11/2/11	Bonding and Insurance for New and Emerging Contractors	Stuart O'farrell, Principal, Manager Surety Department; Parker, Smith & Feek
	Claims and Dispute Resolution	Brett M. Hill, AHLERS & CRESSMAN PLLC
11/9/11	Marketing, Estimating and Bidding	Skanska, Mel Jones / Jackie Bayne WSDOT
	Project Management and Field Operations	Cass Tang, PMP; Synergy Corp
11/16/11	Closing	Transportation Agencies, Military Agencies, Federal Agencies

Event Registration contact: Lily Keeffe, 206-718-7250, lkeeffe@snoedc.org

<http://bondingeducationprogram.eventbrite.com>